# Math 167-1, Winter 2021 Mathematical Game Theory Final Exam

# Instructions:

- 1. The test is conducted online through Gradescope. You have 24 hours, Wed Mar 17 08:00 AM (PT) to Thu Mar 18 08:00 AM (PT) to complete and submit the test in Gradescope. There are five questions worth a total of 50 points.
- 2. For full credit, show all of your work legibly and always justify your answers.
- 3. The test is an open book, notes, and the internet. However, the usage of these resources must be conducted according to Academic Honesty Principles. In particular, collaborations are not allowed, and the submission must be your individual work, just as it would be the case with an in-person exam. Posting parts of the test or their solutions anywhere and seek or provide assistance is not allowed.
- 4. Together with the test, everyone must sign and submit the following statement:

"I certify on my honor that I have neither given nor received any help, or used any nonpermitted resources, while completing this evaluation."

5. Everyone must comply with the rules above and other principles of the Student Conduct Code https://www.deanofstudents.ucla.edu (see in particular Section 102.01 on academic dishonesty). Deviation from the rules may render tests void.

Academic Honesty Statement. Please sign and submit the statement below.

"I certify on my honor that I have neither given nor received any help, or used any non-permitted resources, while completing this evaluation."

# Question 1. 10pts.

Suppose that Alice and Bob play a two-round game. Each round is a zero-sum game that does not affect the other round. Prove that the value of the game is the sum of the values in each round.

## Question 2. 10pts.

Consider a k-player general sum game with finite strategy spaces  $\{S_i\}_{i\in[k]}$  and payoff functions  ${u_i}_{i\in[k]}$  for player. Assume that there exists  $f: S_1 \times S_2 \times \cdots \times S_k \to \mathbb{R}$  such that  $f(s_i, s_{-i})$  $f(\hat{s}_i, \mathbf{s}_{-i})$  if and only if  $u_i(s_i, \mathbf{s}_{-i}) > u_i(\hat{s}_i, \mathbf{s}_{-i})$  for all  $s_i, \hat{s}_i, \mathbf{s}_{-i}$ . Does this game have a pure Nash equilibrium? Justify your answer.

#### Question 3. 10pts.

A marketing company has 100 sales representatives that have to advertise a new product to 100 potential customers. Initially, the sales representatives did not coordinate their calls and ended up placing 25 calls each. A post-advertisement survey revealed that the customers were unhappy with the advertisement campaign because they received 25 calls each. Can the marketing company manager reduce the calls' volume while maintaining the same level of outreach for the new product? Justify your answer.

Note: Sales representatives can reach customers only from their initial list of 25.

## Question 4. 10pts.

Consider  $n$  students and  $n$  colleges with preference profiles given by a compatibility matrix  $A = (a_{ij})$ . Anna and Yuval play a *find-a-better-match* game as follows. Anna names a student  $s_1$ , and Yuval names a college  $c_1$ . Next, Anna names a student  $s_2$  that has a higher compatibility score with  $c_1$  than  $s_1$ . Afterward, Yuval names a college  $c_2$  that is more compatible with  $s_2$  than  $c_1$ , and so on. The player that can no longer name a college or student loses. Does any of the players have a winning strategy? Justify your answer.

# Question 5. 10pts.

- Discuss the similarities and differences between the core and Shapley value.
- Discuss the similarities and differences between the Shapley value and Nash bargaining solution.

# **21W-MATH167-1 Final**

# DAVID DAVINI

TOTAL POINTS

# **48 / 50**

QUESTION 1

#### **1 10 / 10**

**✓ + 10 pts Full credit - need to use some formal definition of the "value" of a game for full credit here.**

**For instance: call the players \$\$A\$\$ and \$\$B\$\$, and suppose that player \$\$A\$\$'s safety strategies are \$\$x\_1\$\$ and \$\$x\_2\$\$ for the first and second rounds respectively. Let the matrices of the two games be \$\$R\_1\$\$ and \$\$R\_2\$\$ respectively.**

**That means \$\$x\_1 R\_1 y\_1 \geq v\_1\$\$ and \$\$x\_2 R\_2 y\_2 \geq v\_2\$\$ for any strategies \$\$y\_1, y\_2\$\$ of player \$\$B\$\$.**

**So, if player \$\$A\$\$ adopts the strategy of \$\$x\_1\$\$ then \$\$x\_2\$\$, their payoff is at least**

**\$\$\mathbb{E}[x\_1 R\_1 y\_1 + x\_2 R\_2 Y\_2] \geq v\_1 + v\_2\$\$**

**no matter what player \$\$B\$\$ chooses, even though \$\$Y\_2\$\$ may depend on what happened in round 1. (that's why it's written as a random variable - the inequality still holds though since \$\$\mathbb{E}[x\_2R\_2 Y\_2]\$\$ is a weighted average). Likewise, player \$\$B\$\$ can guarantee a payoff of at least \$\$-(v\_1 + v\_2)\$\$ by an analogous strategy.**

  **+ 7 pts** Says that the best strategy is to play the successive best strategies without really getting mathematically into why.

Yes, this is true but it is what you are being asked to prove. Note that it isn't enough just to show that playing the best strategy both times gives an expected payoff of  $$V_1 + V_2$ \$\$; we also need to show that this is safety (or similar).

#### QUESTION 2

**2 10 / 10**

**✓ - 0 pts Correct**

#### QUESTION 3

**3 10 / 10**

**✓ + 10 pts Full credit; the intended solution is that this describes a 25-regular bipartite graph. Thus, by problem 3.2 from Homework 4 [a direct consequence of Hall's marriage theorem] there must be a perfect matching, which is the best possible solution.**

#### QUESTION 4

**4 10 / 10**

**✓ + 10 pts Full credit: Yuval has a winning strategy.**

**By the theorem in class (lecture 3/3/21) - there exists a unique stable matching \$\$M\$\$ between the set of students and the set of colleges. Yuval can adopt the strategy of, whenever Anna plays a student \$\$s\$\$, to play the college \$\$M(s)\$\$.**

**To show that this is a winning strategy, we have to show two things:**

**(1) that this is always a legal play. Suppose that the game so far has gone \$\$s\_1, M(s\_1), s\_2, M(s\_2), \dots, s\_k\$\$.**

**Then, for Yuval's play to be legal, we need student \$\$k\$\$ to prefer \$\$M(s\_k)\$\$ to \$\$M(s\_{k - 1})\$\$. But we know from the fact that Anna was allowed to play \$\$s\_k\$\$ that college \$\$M(s\_{k - 1})\$\$ prefers student \$\$s\_k\$\$ to student \$\$s\_{k - 1}\$\$. So if student \$\$s\_k\$\$ preferred \$\$M(s\_{k - 1})\$\$, then this would be an instability (as \$\$s\_k\$\$ and \$\$M(s\_{ k - 1})\$\$ would have incentive to defect). That means Yuval's play is always legal.**

**(2) that the game terminates. But by the structure of the game, the compatibility \$\$a\_{t}\$\$ always strictly increases; since it only has a finite number of possible values, the game must terminate.**

**So Yuval has a winning strategy.**

**[Note: if we don't assume that all the values are distinct, then neither (1) nor (2) hold and there may be a winning strategy for Anna].**

  **+ 8 pts** Names the correct strategy, and shows (or effectively shows) only part (1) of the above; that Yuval cannot lose.

Note that we also need to justify that Yuval eventually does win (that is, that the players don't end up in an endless loop). There is no assumption that players are not allowed to repeat students or colleges: Piazza @29\_f2

Of course, the structure of the game makes it \_impossible\_ to repeat student / college pairs anyway, which is why this is not an assumption!

  **+ 4 pts** Suggests the strategy in which Yuval simply names the largest entry in each row (i.e. the college that is most preferred by the named student.) This does not result in a win for Yuval. Suppose the preference matrix is as follows:

\$\$ \begin{bmatrix}1 & 2 & 3 \\ 4 & 5 & 6 \\ 7 & 8 & 9

## \end{bmatrix}\$\$

Then if Anna picks student 1, the strategy calls for Yuval to respond with college 3; but then Anna can pick student 3 and win. (In fact, Yuval's winning strategy here is to respond with college 1).

There's no assumption that the ranks are 1 through \$\$n\$\$ in each row. See the lecture from March 3.

## QUESTION 5

**5 8 / 10**

- **✓ 0 pts Correct**
- **2 Point adjustment**
	- **1. A principal difference between a Shapley** value and the core is that the latter is defined for a single instance of a cooperative game whereas the former is defined as a mapping from the set of characteristic functions to the set of shares. In particular, cores of two different characteristic functions are independent of one another whereas the Shapley values are not: see the Additivity axiom.

2. Similarly, both the Shapley value and Nash bargaining solution are not merely instances of fair shares or values for the players -- they are functions from the space of instances of cooperative games to the set of shares. Again, solutions for various configurations are connected to one another: see Independence of Irrelevant Alternatives axiom for Nash bargaining.

#### QUESTION 6

- **6** Academic honesty statement **0 / 0**
	- **✓ 0 pts Correct**

1. Since each round dues not affect the other, we can assume the players decide<br>their strategries for both rounds before playing the first round (since the outcome<br>of round I cannot change the gotimal strategy in round 2)

. Let G<sub>1</sub> and G<sub>2</sub> be the zero-sum games for round 142 resp.<br>- Let A<sub>1</sub> and A<sub>2</sub> be the pagoff matrices for G14 G2 resp. · Let  $\Delta m_1 \Delta n_1$  and  $\Delta m_2$ ,  $\Delta n_2$  be the sets of mixed strategies for each player for G, and G2 resp.

· Denote  $V_n(x,y) = x^T A_1 y$   $\forall x \in \Delta m_1$   $y \in \Delta n_1$ <br> $V_z(x,y) = x^T A_z y$   $\forall x \in \Delta m_2$   $y \in \Delta n_2$ 

Note Smath

 $v_1 = \lim_{x \in \Delta_{m_1}} \lim_{y \in \Delta_{n_2}} V(x, y)$  and  $V_2 = \lim_{x \in \Delta_{m_2}} \lim_{y \in \Delta_{n_1}} V(x, y)$ the values of G1 4 G2

· Let G be the two-rame game consisting of G and Gz<br>· Note G has mixed stanting sets  $\Delta m_1 \times \Delta m_2$  and  $\Delta n_1 \times \Delta n_2$ - Also,  $Y(x,y) = \gamma$ payoff when player I plays x and player 2 plays y"<br>=  $x_1^2 A_1 y_1 + x_2^T A_2 y_2$ 

Where  $X = (x_1, x_2) \in D_{m_1} \times D_{m_2}$  and  $y \in (y_1, y_2) \in D_{m_1} \times D_{m_2}$  $\cdot \text{let }$   $\vee$  be the value of G.

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 $= \frac{1}{N} \sum_{x_1} \min_{x_2} \frac{1}{N} \sum_{x_1} \sum_{y_2}$ 

· For convenience, we leave the set we maximize over implied, eg. mox briz is mox

I (cont) . We will use a paperty of min's, namely that  $min_{\begin{array}{c} a \in A \\ b \in B \end{array}} (f(a) + g(b)) = min_{\begin{array}{c} A \in A \\ b \in A \end{array}} f(a) + min_{\begin{array}{c} B \in B \\ b \in B \end{array}} g(b)$  (A) for any sets ASB and functions fiA->R giB->R · Can equivalent property for maxis exists) So then  $V = \max_{x} \min_{y} V(x, y) = \max_{x_1, x_2} \min_{y_1, y_2} (V_{1}(x, y_1) + V_{2}(x_2, y_2))$ =  $max_{x_1 x_2} (min_{y_1} V_1(x_1, y_1) + min_{y_2} V_2(x_2, y_2))$  $by (2)$ =  $\max_{x_1} \min_{y_1} V_1(x_1, y_1) + \max_{x_2} \min_{y_2} V_2(x_2, y_2)$  $\mathfrak{b}_{\mathfrak{Z}}(\mathfrak{A})$  $= V_1 + V_2$  $\Box$ 

#### **1 10 / 10**

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**For instance: call the players \$\$A\$\$ and \$\$B\$\$, and suppose that player \$\$A\$\$'s safety strategies are \$\$x\_1\$\$ and \$\$x\_2\$\$ for the first and second rounds respectively. Let the matrices of the two games be \$\$R\_1\$\$ and \$\$R\_2\$\$ respectively.**

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**no matter what player \$\$B\$\$ chooses, even though \$\$Y\_2\$\$ may depend on what happened in round 1. (that's why it's written as a random variable - the inequality still holds though since \$\$\mathbb{E}[x\_2R\_2 Y\_2]\$\$ is a weighted average). Likewise, player \$\$B\$\$ can guarantee a payoff of at least \$\$-(v\_1 + v\_2)\$\$ by an analogous strategy.**

  **+ 7 pts** Says that the best strategy is to play the successive best strategies without really getting mathematically into why.

Yes, this is true but it is what you are being asked to prove. Note that it isn't enough just to show that playing the best strategy both times gives an expected payoff of \$\$v\_1 + v\_2\$\$; we also need to show that this is safety (or similar).

2. Pes the game has a pure Nash equilibrium. . The proof is very similar to the proof of pure NE in the case of a potential function game.  $\frac{3}{5}Pf: \text{Let } s=c \leq x \leq z \leq ... \leq k$  be a minimizer of  $f, f$  that is min  $f(s) = f(s^*)$ "(We know such an st earts because  $s_1 \times \cdots \times s_k$  is finite) .We claim s\* is a pure NE of the game. - Let  $\dot{s} = (\hat{s}_{i}^{\star}, s_{-i}^{*})$  for some  $\hat{s}_{i}^{\star}$  es<sub>i,</sub> for some  $i \in [k]$ (that is, s is the stategy profile that occurs when player; deviates by strategy s;) · We aim to show  $u_i(\xi) \leq u_i(s^*)$  $-Note$   $f(\hat{s}) \geq f(s*)$  by def. of  $s*$ .  $-(4se)!$   $f(\hat{s}) > f(s*)$ - Then  $u_1(s^*) > u_1(\hat{s})$  (by problem assumption)  $-(4x-2)$   $f(s) = f(s+1)$  $\sqrt{S}$ uperose  $u_i(s) > u_i(s)$  $-fhen$   $f(s) < f(s*)$ , contracted  $-s_{\text{upper}}$   $u_i(s) < u_i(s)$ Then  $f(\hat{s}) \geq f(s^p)$  contradiction  $-Thus$   $u_1(\hat{s}) = u_1(s*)$ This shows  $u_1(s) \leq u_1(s)$   $\forall s = (s_1, s_1^*)$  so  $s^*$  is a pure NB.  $\Box$ 

 $2 10 / 10$  $\checkmark$  - 0 pts Correct

Kes It's possible to reduce cull valume to 100 calls total. 3. Let  $s = \{s$ des representatives 3 and  $c = \{potential$  customers 3 · Let G be the graph representing coordinations, that is each edge (s, c) E = SXC<br>represents that representative s called customer c. Denote n = 151 = 1c1=100 Note 6 is bipartite. -Also, note G is k-regular, where k=25 · Claim: · G has a perfect matching Pt: - By Hall's Mariage Thing suffices to show that every S'ES satisfies 15'/=1f(s') where  $f$  is the function  $f(x) = \{y \in C : (x,y) \in E\}^U$   $\forall x \in S$  $\cdot$ Penote  $E(x) = \{ (xy) \in E : x \in X \text{ or } y \in X \}$   $\forall x \in V$  $-10 + 5'55$ - Since 6 is k-regulary IE(s1) = k|s1  $-$  Also,  $|E(f(s))| = k |f(s')|$  $-But E(s') \subset E(F(s'))$  (by det of  $E(s)$  and  $F(s)$ )  $s_0$   $|E(s')| \leq |E(F(s))|$  $\Rightarrow k[s'] \leq k[f(s)]$  $\Rightarrow$   $|S'|$   $\leq$   $|f(S')|$  $\Box$ . So G has a perfect matching M. - A perfect matching contains every vertex but has no adjacent edges. - thus, if every sales representative scalls their match c. in M, every customer - Here call returns will be reduced to n=100 calls, with same ordreads of n=100

# **3 10 / 10**

**✓ + 10 pts Full credit; the intended solution is that this describes a 25-regular bipartite graph. Thus, by problem 3.2 from Homework 4 [a direct consequence of Hall's marriage theorem] there must be a perfect matching, which is the best possible solution.**

4. [Yes] Player 2 has a winning strategy (Yuval) . Winning strating for Player 2: "For every s: Player I plays,<br>Player 2 should play cj that is matched<br>with s: in the unique stable matching M · Note there is a unique stable matching M since the proference profiles<br>are given by a compatchility matrix  $A = (a_{ij})$ · We will prove this strategy is indeed a winning strategy. · Claim: · Player 2 can always play according to this stategy, (provided thay never<br>deviate from the "strategy)<br>If: · In player 2's first more they can pick any college, so clearly<br>they can pick the cj matched to Player 1' . Otherwise, Let 5h, s: be the last two moves played by Player 1<br>and cy be the last move Played by Player 2, and<br>Let it be Player 2's turn. · Denote cre as the college matched to s: by M. · Since Player 2 last played  $c_j$ , then  $c_j$  must be matched to sh by M. · Also, since M is a stable matching, there are no instabilities. . Then since  $c_j$  protes s; to s<sub>h,</sub> s; must profer of to of<br>(otherwise (oj, s;) would be an instability)<br>Thus Player 2 can play ok, and so follow the stategy  $\Box$ 

· Claim: The game cannot go on forever. P.f: Suppose the game did go on former. Let  $(s_1, c_1)$   $(s_2, c_2) ...$ <br>be the pairs played in every 2 rounds. . Note since there are only a students and a colleges, there are only  $n^2$  pairs, so at some point the game returns to a previous pair, that is  $(s_{i_1}c_i) = (s_{i_1}c_i)$  for some  $i \in N$ . We know if, since Player I can't pick the same student twice in a raw . Then from the rules of the game we know<br> $a_{11} < a_{21} < a_{22} < a_{32} < \ldots < a_{1i} = a_{1i}$ (since each time a more compatable is selected) Then  $a_{ij} < a_{ij}$  contradiction  $\rightarrow$ Since Player 2 can always play according to our strategy and the game . Thus our strategy is in fact a winning strategy. · Since Player 2 has a winning strategy, Player I has no winning strategy.

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#### **4 10 / 10**

**✓ + 10 pts Full credit: Yuval has a winning strategy.**

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**To show that this is a winning strategy, we have to show two things:**

**(1) that this is always a legal play. Suppose that the game so far has gone \$\$s\_1, M(s\_1), s\_2, M(s\_2), \dots, s\_k\$\$.**

**Then, for Yuval's play to be legal, we need student \$\$k\$\$ to prefer \$\$M(s\_k)\$\$ to \$\$M(s\_{k - 1})\$\$. But we know from the fact that Anna was allowed to play \$\$s\_k\$\$ that college \$\$M(s\_{k - 1})\$\$ prefers student \$\$s\_k\$\$ to student \$\$s\_{k - 1}\$\$. So if student \$\$s\_k\$\$ preferred \$\$M(s\_{k - 1})\$\$, then this would be an instability (as \$\$s\_k\$\$ and \$\$M(s\_{ k - 1})\$\$ would have incentive to defect). That means Yuval's play is always legal.**

**(2) that the game terminates. But by the structure of the game, the compatibility \$\$a\_{t}\$\$ always strictly increases; since it only has a finite number of possible values, the game must terminate.**

**So Yuval has a winning strategy.**

**[Note: if we don't assume that all the values are distinct, then neither (1) nor (2) hold and there may be a winning strategy for Anna].**

  **+ 8 pts** Names the correct strategy, and shows (or effectively shows) only part (1) of the above; that Yuval cannot lose.

Note that we also need to justify that Yuval eventually does win (that is, that the players don't end up in an endless loop). There is no assumption that players are not allowed to repeat students or colleges: Piazza @29\_f2

Of course, the structure of the game makes it \_impossible\_ to repeat student / college pairs anyway, which is why this is not an assumption!

  **+ 4 pts** Suggests the strategy in which Yuval simply names the largest entry in each row (i.e. the college that is most preferred by the named student.) This does not result in a win for Yuval. Suppose the preference matrix is as follows:

 $$$  \begin{bmatrix}1 & 2 & 3 \\ 4 & 5 & 6 \\ 7 & 8 & 9 \end{bmatrix}\$\$

Then if Anna picks student 1, the strategy calls for Yuval to respond with college 3; but then Anna can pick student 3 and win. (In fact, Yuval's winning strategy here is to respond with college 1).

There's no assumption that the ranks are 1 through \$\$n\$\$ in each row. See the lecture from March 3.

· Let G be a cooperative game my transferable intilities, clerimed by characteristic func. V:23+F  $5.$  The core of G is the set of allocation vetors  $4$  st. (i)  $\sum_{i \in [n]} \phi_i = \mathsf{v}(\text{In1})$  (effectively)  $\n (a)$   $\sum_{i \in S}$   $\n v_i \geq \sqrt{5}$   $\sqrt{5}$   $\sqrt{5}$   $\sqrt{5}$   $\sqrt{10}$   $(566/10)$ . The shaplen value function & maps characteristic functions v to allocation rectors V(v) st. for any characterstic limetion v, (i)  $\Phi(r)$  satisfies effectivity (stated above) (2)  $\psi_i(v) = \psi_i(v)$   $\forall i, j' \leq t$ .  $v(s \vee s) = v(s \vee tj)$   $\forall s \not\approx i, j$  (symmetry) (3)  $\psi_i(v) = 0$   $\forall i \leq k$ ,  $\mathbf{v}(s \vee i) = \mathbf{v}(s)$   $\forall s \in [n]$ · for -any characteristic functions v, u, (4)  $f(v+u) = \psi(v) + \psi(u)$  (additinty) · Similarities between core and shapley value: (or a char. fune. v) 1. Both the shapley value and an element of the core satisfy efficiency. 2. · Both the shapley value and an element of the core are

 $S(\text{cont})$ · Differences between core and shyday values: (of a char. Fune. V). 1. The core can have multiple elements, whereas the shapley value is unique 2. The core can have no elements, whereas the shapley value sluans exists 3. A care element can be asymmetical whereas the shapley value is symmeters 4. A core element must satisfy stability, whereas the shapley value need not. The Nash bargenining solution FN maps bargaining problems (S, d) to agreement  $(F(\Psi(S), \Psi(\mathfrak{a})) = \Psi(F^{\mathbb{N}}(S, \mathfrak{a}))$  for any  $\kappa_{11}\alpha_{23}\beta_{13}\beta_{2}$  m (i) FN is affine corariant  $(x_{1}, x_{2} > 0)$ (2) FM is parcto optimal  $(F<sup>N</sup>(s,d)=a$  and  $a' \ge a$  implies  $a < a'$ , for any  $a'65$ )  $(f f (x, y) \in S \Leftrightarrow (y, x) \in S$  and  $d_1 = d_2$  then  $F''(s, d) = (a, d)$ (3) FN is symmetric for some  $(a,a) \in S$ ) (4)  $F^N$  is Independent of Indevant Attentines (+  $(s,d)$  and  $(s,d)$  s.t.  $S \subseteq S'$  and  $F(S'_3d)es$   $F(S'_3d) = F(S'_3d)$ 

- Similarites between shapley values and Nash bangaining solutions:  $S(cont)$ 1. Both always exist: every char. func. v has a shapley value  $\psi(r)$ <br>every bargaining problem (s,d) has a Nash bargaining solin<br>F<sup>w</sup>(s,d) 2. Both are always unique: every chan fune v has unique shapley value W(v)<br>every bangaining pooken (s,d) has unique Nash bangaining 3. Both have explicit solutions:  $-F''(s,d)=a$  is the maximizer of  $(x,-d_1)(x_2-d_2)$ subject to  $x_1 \geq d_1$  and  $x_2 \geq d_2$   $(x_1, x_2) \in S$  $\cdot \psi(v) = \mathbb{E}(\psi_i(\pi_{s}v))$  where  $\psi_i(\pi_{s}v) = \nu(\pi[k]) - \nu(\pi[k+1])$ and IT permutation 4. Both represent fair solutions<br>5. Both are symmetric in their respective ways . Differences between shapley values and Nash bargaining solutions: 1. Shapley value is an allocation vertex from a cooperative pame w/ promsterable utilities 2. Spapery values are efficient, whereas Nash bargaining sulins need not be.

### **5 8 / 10**

# **✓ - 0 pts Correct**

# **- 2 Point adjustment**

1. A principal difference between a Shapley value and the core is that the latter is defined for a single instance of a cooperative game whereas the former is defined as a mapping from the set of characteristic functions to the set of shares. In particular, cores of two different characteristic functions are independent of one another whereas the Shapley values are not: see the Additivity axiom.

2. Similarly, both the Shapley value and Nash bargaining solution are not merely instances of fair shares or values for the players -- they are functions from the space of instances of cooperative games to the set of shares. Again, solutions for various configurations are connected to one another: see Independence of Irrelevant Alternatives axiom for Nash bargaining.