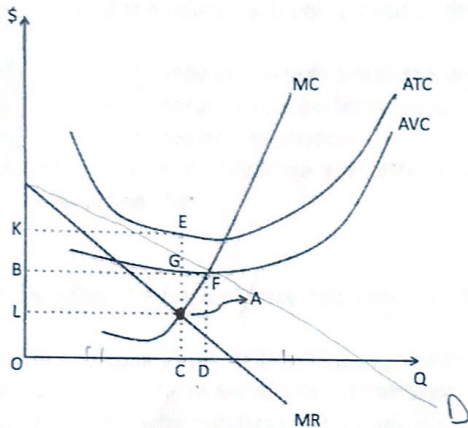


NAME:

ID#:

Multiple Choice Questions (4 points each):

Use the following graph to answer questions 1 through 4.



| | |
|---|----|
| K | 50 |
| B | 40 |
| L | 30 |
| C | 8 |
| D | 10 |

1, What is the total fixed cost?

- a) 320
- b) 240
- c) 400
- d) 80
- e) Cannot be determined with the given information

$$\begin{aligned}
 K \cdot C - B \cdot C \\
 TC - TVC = TFC \\
 400 - 320 = 80
 \end{aligned}$$

2. The firm (whose cost structure is given above) is indifferent between producing and not producing in the short run. The DEMAND line passes through:

- a) E
- b) G
- c) F
- d) A
- e) Cannot be determined with the given information

3. If firm chooses to produce, what is the per unit fixed cost (AFC)?

- a) between 40 and 50
- b) exactly 12
- c) exactly 10
- d) exactly 30
- e) Cannot be determined with the given information

4. Which of the following is correct about this firm?

- a) This firm will stay in this industry in the long run
- b) This firm is operating in a perfectly competitive industry
- c) This firm cannot be a monopoly
- d) If firm chooses to advertise in an effective way, its demand line will become flatter
- e) none of the above

5. Bundling is a form of price discrimination because

- a) Firm refuses to sell its products separately
- b) Customers are aware of firm's intentions
- c) Customers who purchase the bundle do so because there is no better alternative in the market
- d) Customers who purchase the bundle value the components of the bundle at different levels
- e) Customers who cannot purchase the bundle are discriminated against

6. A and B are two firms profitably operating in a perfectly competitive industry. B's scale is bigger than A's.

- a) If price drops, A's profit will drop by a bigger amount than B's profit.
- b) As price drops, B will be driven out of the industry before A.
- c) B can have some control over its price but A cannot
- d) Neither A nor B has control over the price
- e) none of the above

A

B → bigger scale

Numeric Questions:

7. A perfectly competitive market has the industry demand as follows:

$$P = 50,000 - 6Q$$

There are one thousand identical firms (call each type A firm), each with the following total cost function:

$$TC_A = 20,000 + 2,500Q^2$$

HORIZONTAL ADDITION!!!

a) (10 points) What is the equilibrium price? How many units are produced and sold in this industry?

10

$$\text{Supply} = \text{Demand}$$

$$\text{Demand} = 50,000 - 6Q = P$$

$$\text{Supply} = \sum_0^{1000} MC$$

$$MC = 5000Q = P$$

$$Q = \frac{P}{5000} \times 1000 = \frac{P}{5}$$

$$P = 5Q$$

$$50,000 - 6Q = 5Q$$

$$11Q = 50,000$$

$$Q = 4,545.45$$

$$P = \$22,727.27$$

10

b) (10 points) What is the profit of each type A firm?

$$\text{Profit} = TR - TC$$

$$TR = \$22,727.27 * 4.55 = \$103,305.68$$

(each industry)

$$TC = TFC + TVC$$

$$20,000 + 2,500(4.55)^2 = \$71,756.25$$

$$TR - TC = \$31,549.43$$

c) (10 points) There are 50 firms entering this market, each type B with the following total cost function:

10 $TC_B = 10,000 + 2,500Q^2$

What is the new market price? $Supply = Demand$. Predict price will be lower!
Still horizontal addition.

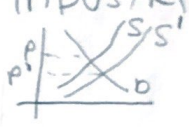
$TC = 10,000 + 2,500Q^2$ $MC = 5000Q = P$
 $Q = \frac{P}{5000} \times 1050$ firms now since cost of A+B is same!

Supply increases!

$Q = .21P$ $P = 4.76Q$ $50,000 - 6Q = 4.76Q$ $Q = 4646.02$
 $10,76Q = 50,000$ $P = \$23,23.89$

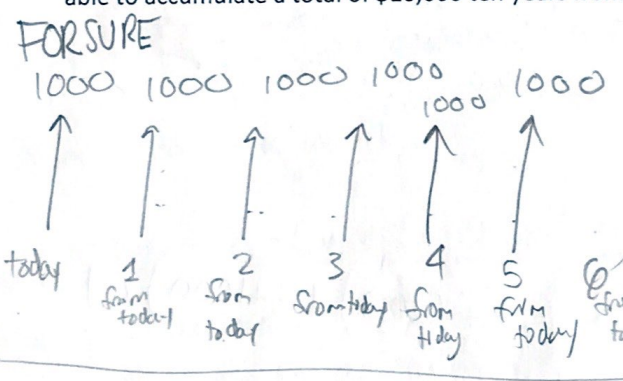
d) (10 points) What do you think will happen in this industry in the LONG RUN and WHY? **INDUSTRY**

8 In the long run, other firms will see the profit that type A firm and type B firm is making - thus wanting to join this market. As other firms join this market to capture profit, supply will increase, thus decreasing price → decreasing profit until revenue for the industry in this perfectly competitive market will be ZERO.



8. (16 points) Gabriel wants to invest at least \$1,000 each year for the coming 5 years. (First investment is today and last investment is 5 years from today). Interest rate is 10% per year. He decides to invest \$1,000 today and would like to increase his investment by \$x every year up to his last investment. To be able to accumulate a total of \$10,000 ten years from today, what should be x?

10



$i = 10\%$ PER YEAR

Get \$10K in future value!

$1000(1.1)^{10} + (1000+x)(1.1)^9 + (1000+2x)(1.1)^8 + (1000+3x)(1.1)^7 + (1000+4x)(1.1)^6 + (1000+5x)(1.1)^5 = \$10,000$

Solve for X and we win!
Flip!!!

14

Separate?

9. Batsam and Jetsam are two investors. Both are presented with an opportunity that has the following cash flow:

| Years | Cash Flow |
|-------|-----------|
| 0 | -10,000 |
| 1 | 12,000 |
| 2 | 4,000 |

opportunity cost * 2?

} Different!
Cannot Compare.

That is, if you pay \$10,000 today, you will receive \$12,000 in one year and \$4,000 in two years.

Batsam has only \$5,000 and can borrow at 5% and lend at 7% in the market.
Jatsam has \$10,000 and can borrow and lend at 6% in the market.

10

BRING EVERYTHING TO YEAR TWO DOLLARS!

a) (10 points) What is the value of this opportunity to Jetsam and Batsam in today's dollars?

| | |
|--|---|
| <p>Batsam does opportunity</p> <p>Batsam lends in market</p> <p>opportunity cost</p> <p>- Borrows 5,000</p> <p>- owes 5,250 at end of year</p> | <p>Jatsam does opportunity</p> <p>Jatsam lends in market</p> <p>opportunity cost</p> <p>TODAY DOLLARS</p> <p>Year 0</p> <p>$-10,000 + \frac{12,000}{(1+.06)} + \frac{4,000}{(1+.06)^2}$</p> <p>= \$4,880.74 for Jetsam</p> <p>$-10,000 + \frac{12,000}{(1+.07)} + \frac{4,000}{(1+.07)^2}$</p> <p>= \$4,708.71 for Batsam</p> |
|--|---|

b) (10 points) If both end up investing on this deal, how much economic profit will each make in today's dollars? (Hint: Please note that, if they need to borrow money, you can assume any possible payment plan, the payment plan you choose does not affect the answers to above questions!)

4

Profit = TR - TC - Opportunity Costs

\$10,000 * (1.06)² - year 2 dollars

↓

\$11,236

"Next best thing"

Jetsam's economic profit = $-10,000 + \frac{12,000}{1.06} + \frac{4,000}{1.06^2}$

Revenue - TC - Opportunity Cost = $12,000 * 1.06 + 4,000 - 10,000 * 1.06^2$

Batsam's Economic Profit:

Payment Plan: Return at end of year 2:

Batsam's Opportunity Cost:

$\$5,000 (1.07)^2 = 5,724.5$

$5,000 - 5,724.5 = \frac{12,000}{(1+.07)} + \frac{4,000}{(1+.07)^2}$

Bring back to year 0

$\frac{4,879}{1.07^2} = \$4,261.5$

Batsam

Revenue - TC - Opportunity Cost

$12,000 (1.07) + 4,000 - 5,000 * 1.07^2 - 5,000 * 1.05^2 - (-5,000 * 1.07) = 4,879$

Bring BACK to year 0

$\frac{4,248}{1.06^2} = 3,780.7$

Jetsam

14

Separate?

9. Batsam and Jetsam are two investors. Both are presented with an opportunity that has the following cash flow:

| Years | Cash Flow |
|-------|-----------|
| 0 | -10,000 |
| 1 | 12,000 |
| 2 | 4,000 |

opportunity cost * 2?

} Different!
Cannot Compare.

That is, if you pay \$10,000 today, you will receive \$12,000 in one year and \$4,000 in two years.

Batsam has only \$5,000 and can borrow at 5% and lend at 7% in the market.
Jetsam has \$10,000 and can borrow and lend at 6% in the market.

10

BRING EVERYTHING TO YEAR TWO DOLLARS!

a) (10 points) What is the value of this opportunity to Jetsam and Batsam in today's dollars?

| Batsam does opportunity | Batsam lends in market "opportunity cost" | Jetsam does opportunity | Jetsam lends in market "opportunity cost" |
|--|--|-------------------------|--|
| - Borrows 5,000 - owes 5,250 at end of year | | | <p>TODAY DOLLARS Year 0</p> $-10,000 + \frac{12,000}{(1+.06)} + \frac{4,000}{(1+.06)^2}$ $= \$4,880.74 \text{ for Jetsam}$ |

b) (10 points) If both end up investing on this deal, how much economic profit will each make in today's dollars? (Hint: Please note that, if they need to borrow money, you can assume any possible payment plan, the payment plan you choose does not affect the answers to above questions!)

4

Profit = TR - TC - Opportunity Costs
 "next best thing" \downarrow \$10,000 * (1.06)² - year 2 dollars
 \downarrow \$11,236

Jetsam's economic profit = $-10,000 + \frac{12,000}{1.06} + \frac{4,000}{1.06^2} - 10,000 = -10,000 + 11,236 = 1,236$

Revenue - TC - Opportunity Cost = $12,000 * 1.06 + 4,000 - 10,000 * 1.06^2 = 12,000 * 1.06 + 4,000 - 11,236 = 1,236$

Batsam's Economic Profit:
 Payment Plan: Return at end of year 2

Batsam's Opportunity Cost:
 $\$5,000 (1.07)^2 = 5,724.5$
 = 4,248

Revenue - TC - Opportunity Cost
 $12,000 + 4,000 - 5,000 - 5,724.5 = 5,275.5$

Bring back to year 0
 $\frac{5,275.5}{1.07^2} = 4,579$
 Batsam

Revenue - TC - Opportunity Cost
 $12,000 (1.07) + 4,000 - 5,000 * 1.07^2 - 5,000 * 1.05^2 - (-5,000 * 1.07^2) = 9,879$

Bring BACK to year 0
 $\frac{4,248}{1.06^2} = 3,780.7$

| 10% Compound Interest Factors | | | | | | | | | | 10% |
|-------------------------------|------------------------|-----------------------|------------------------|-------------------------|------------------------|-----------------------|-------------------------|------------------------|-----|-----|
| n | Single Payment | | Uniform Payment Series | | | | Arithmetic Gradient | | n | |
| | Compound Amount Factor | Present Worth Factor | Sinking Fund Factor | Capital Recovery Factor | Compound Amount Factor | Present Worth Factor | Gradient Uniform Series | Gradient Present Worth | | |
| | Find F Given P F/P | Find P Given F P/F | Find A Given F A/F | Find A Given P A/P | Find F Given A F/A | Find P Given A P/A | Find A Given G A/G | Find P Given G P/G | | |
| 1 | 1.100 | .9091 | 1.0000 | 1.1000 | 1.000 | 0.909 | 0 | 0 | 1 | |
| 2 | 1.210 | .8264 | .4762 | .5762 | 2.100 | 1.736 | 0.476 | 0.826 | 2 | |
| 3 | 1.331 | .7513 | .3021 | .4021 | 3.310 | 2.487 | 0.937 | 2.329 | 3 | |
| 4 | 1.464 | .6830 | .2155 | .3155 | 4.641 | 3.170 | 1.381 | 4.378 | 4 | |
| 5 | 1.611 | .6209 | .1638 | .2638 | 6.105 | 3.791 | 1.810 | 6.862 | 5 | |
| 6 | 1.772 | .5645 | .1296 | .2296 | 7.716 | 4.355 | 2.224 | 9.684 | 6 | |
| 7 | 1.949 | .5132 | .1054 | .2054 | 9.487 | 4.868 | 2.622 | 12.763 | 7 | |
| 8 | 2.144 | .4665 | .0874 | .1874 | 11.436 | 5.335 | 3.004 | 16.029 | 8 | |
| 9 | 2.358 | .4241 | .0736 | .1736 | 13.579 | 5.759 | 3.372 | 19.421 | 9 | |
| 10 | 2.594 | .3855 | .0627 | .1627 | 15.937 | 6.145 | 3.725 | 22.891 | 10 | |
| 11 | 2.853 | .3505 | .0540 | .1540 | 18.531 | 6.495 | 4.064 | 26.396 | 11 | |
| 12 | 3.138 | .3186 | .0468 | .1468 | 21.384 | 6.814 | 4.388 | 29.901 | 12 | |
| 13 | 3.452 | .2897 | .0408 | .1408 | 24.523 | 7.103 | 4.699 | 33.377 | 13 | |
| 14 | 3.797 | .2633 | .0357 | .1357 | 27.975 | 7.367 | 4.996 | 36.801 | 14 | |
| 15 | 4.177 | .2394 | .0315 | .1315 | 31.772 | 7.606 | 5.279 | 40.152 | 15 | |
| 16 | 4.595 | .2176 | .0278 | .1278 | 35.950 | 7.824 | 5.549 | 43.416 | 16 | |
| 17 | 5.054 | .1978 | .0247 | .1247 | 40.545 | 8.022 | 5.807 | 46.582 | 17 | |
| 18 | 5.560 | .1799 | .0219 | .1219 | 45.599 | 8.201 | 6.053 | 49.640 | 18 | |
| 19 | 6.116 | .1635 | .0195 | .1195 | 51.159 | 8.365 | 6.286 | 52.583 | 19 | |
| 20 | 6.728 | .1486 | .0175 | .1175 | 57.275 | 8.514 | 6.508 | 55.407 | 20 | |
| 21 | 7.400 | .1351 | .0156 | .1156 | 64.003 | 8.649 | 6.719 | 58.110 | 21 | |
| 22 | 8.140 | .1228 | .0140 | .1140 | 71.403 | 8.772 | 6.919 | 60.689 | 22 | |
| 23 | 8.954 | .1117 | .0126 | .1126 | 79.543 | 8.883 | 7.108 | 63.146 | 23 | |
| 24 | 9.850 | .1015 | .0113 | .1113 | 88.497 | 8.985 | 7.288 | 65.481 | 24 | |
| 25 | 10.835 | .0923 | .0102 | .1102 | 98.347 | 9.077 | 7.458 | 67.696 | 25 | |
| 26 | 11.918 | .0839 | .00916 | .1092 | 109.182 | 9.161 | 7.619 | 69.794 | 26 | |
| 27 | 13.110 | .0763 | .00826 | .1083 | 121.100 | 9.237 | 7.770 | 71.777 | 27 | |
| 28 | 14.421 | .0693 | .00745 | .1075 | 134.210 | 9.307 | 7.914 | 73.650 | 28 | |
| 29 | 15.863 | .0630 | .00673 | .1067 | 148.631 | 9.370 | 8.049 | 75.415 | 29 | |
| 30 | 17.449 | .0573 | .00608 | .1061 | 164.494 | 9.427 | 8.176 | 77.077 | 30 | |
| 31 | 19.194 | .0521 | .00550 | .1055 | 181.944 | 9.479 | 8.296 | 78.640 | 31 | |
| 32 | 21.114 | .0474 | .00497 | .1050 | 201.138 | 9.526 | 8.409 | 80.108 | 32 | |
| 33 | 23.225 | .0431 | .00450 | .1045 | 222.252 | 9.569 | 8.515 | 81.486 | 33 | |
| 34 | 25.548 | .0391 | .00407 | .1041 | 245.477 | 9.609 | 8.615 | 82.777 | 34 | |
| 35 | 28.102 | .0356 | .00369 | .1037 | 271.025 | 9.644 | 8.709 | 83.987 | 35 | |
| 40 | 45.259 | .0221 | .00226 | .1023 | 442.593 | 9.779 | 9.096 | 88.953 | 40 | |
| 45 | 72.891 | .0137 | .00139 | .1014 | 718.905 | 9.863 | 9.374 | 92.454 | 45 | |
| 50 | 117.391 | .00852 | .00086 | .1009 | 1163.9 | 9.915 | 9.570 | 94.889 | 50 | |
| 55 | 189.059 | .00529 | .00053 | .1005 | 1880.6 | 9.947 | 9.708 | 96.562 | 55 | |
| 60 | 304.482 | .00328 | .00033 | .1003 | 3034.8 | 9.967 | 9.802 | 97.701 | 60 | |
| 65 | 490.371 | .00204 | .00020 | .1002 | 4893.7 | 9.980 | 9.867 | 98.471 | 65 | |
| 70 | 789.748 | .00127 | .00013 | .1001 | 7887.5 | 9.987 | 9.911 | 98.987 | 70 | |
| 75 | 1271.9 | .00079 | .00008 | .1001 | 12709.0 | 9.992 | 9.941 | 99.332 | 75 | |
| 80 | 2048.4 | .00049 | .00005 | .1000 | 20474.0 | 9.995 | 9.961 | 99.561 | 80 | |
| 85 | 3299.0 | .00030 | .00003 | .1000 | 32979.7 | 9.997 | 9.974 | 99.712 | 85 | |
| 90 | 5313.0 | .00019 | .00002 | .1000 | 53120.3 | 9.998 | 9.983 | 99.812 | 90 | |
| 95 | 8556.7 | .00012 | .00001 | .1000 | 85556.9 | 9.999 | 9.989 | 99.877 | 95 | |
| 100 | 13780.6 | .00007 | .00001 | .1000 | 137796.3 | 9.999 | 9.993 | 99.920 | 100 | |